

Lend with confidence. Monitor with clarity.

Commercial real estate credit decisions made on verified, current, comprehensive data — screening deals in minutes instead of weeks, and automating the desktop reviews that consume your portfolio team.

3–5×

Typical ROI in year one

< 3 mths

Average payback period

\$1.2–3.5M

Est. annual savings from deal screening

25 yrs

Verified sales transaction history

01 The cost of deciding on incomplete data

Deals that don't pencil

Analyst time, valuer fees and legal cost spent on loans that fail at the final hurdle.

Desktop reviews at scale

Hundreds to thousands of desktop revaluations a year to monitor the CRE book.

Fragmented market data

CRE data in Australia is scattered, delayed and expensive — slowing every decision.

02 Three ways financial institutions use Arealytics



Property on a Page

0.10 bps of CRE book

Instant property screening reports. Know if a deal pencils in minutes — before weeks of cost. Catches an estimated 50–60% of deals that would ultimately fail, before you've paid for a valuation.

Loan origination screening

Pre-valuation due diligence

Broker deal qualification

6–8 hrs saved per application



Desktop Valuation

0.10 bps of CRE book

Automated desktop valuations across office, retail, industrial and strata — built on the same methodology as the CBA Sales Price Index. Auditable, defensible and aligned to bank standards.

Portfolio desktop reviews

Annual covenant monitoring

Impairment assessment

30–40% of a book automatable



Raw Data API

0.15 bps of CRE book

Direct API or bulk-feed access to the full Arealytics dataset — transactions, leases and physical attributes — with an enterprise SLA and Australian data sovereignty.

Internal credit models

Risk-weighted asset calculation

Portfolio stress testing

VALIDATION

Arealytics partnered with CBA to build Australia's first commercial real estate Sales Price Index.

A first-of-its-kind index for the Australian market — validating our data quality, methodology and enterprise-grade capability at the highest level of Australian banking. REA Group (News Corp) is a strategic investor and board member.

100%

Australian commercial property covered

5×

Lease record volume of our nearest competitor

4 states

Real-time land registry feeds — QLD, NSW, SA, WA

03 Why you can trust this data for credit decisions

Field-verified

A visual site inspection team physically verifies property attributes — not scraped from listings.

Current

Land registry alerts keep lease and transaction data up to date, not months behind.

Longitudinal

25 years of historical sales from Valuer General records — the depth credit teams need.

Arealytics Pro

The workspace your credit, portfolio and risk teams work in — every commercial property in Australia, with the sales, lease, ownership and tenancy record behind it, in one searchable view.



Real-time analytics

Dashboards built on field-verified data.



Interactive mapping

Leases, sales and ownership on one map.



Tenancy & ownership

True owner, portfolio view and tenant directory.



Custom alert feeds

Market movement on your book, as it happens.

01 How a credit team works in Pro

1

Find the asset

Search any commercial property nationally — verified address, size, grade and zoning.

2

Pull the evidence

Comparable sales and leases with rate, size and date — 25 years deep.

3

Check the tenancy

Who occupies it, on what terms, and when the income expires.

4

Generate the report

A configurable, print-ready output for the credit file.

02 What sits behind every screen

481,948

Commercial assets tracked nationally — freehold and strata

178,329

Active and historic lease transactions

25 yrs

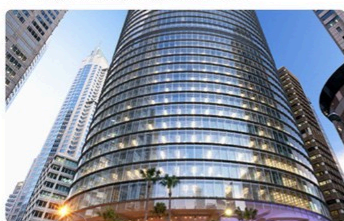
Verified sales history from Valuer General records

5

Markets live — Sydney, Melbourne, SE QLD, Perth, Adelaide

03 The record behind every asset

1-7 Bligh St, Sydney, NSW 2000



Property Overview	
Property Type	Office
Property Size (m²)	45,000
Land Size (m²)	3,244
Floors	30
Structure Type	Freehold
Zoning	Sp5 - Metropolitan Centre
True Owner	Dexus - Australia

Sale Details

Sold Date	22/03/2021	Conveyed	Building And Land
Sold Price	\$374,962,500	Share Sold Percentage	Partial - 37%
Sale Conditions	Tenanted Investment, other	Sold Size (m²)	26,158
Arms Length Transaction	Arm's-length Commercial Sale	Sale Rate (\$/m²)	\$14,334
Portfolio	No	Sold Land Size (m²)	3,244
Strata Sale		Land Rate (\$/m²)	\$113,043
Strata Unit/Lot #			

- **Verified physical attributes** — size, land area, floors, structure and zoning, field-checked.
- **True owner, not the trust** — beneficial ownership resolved, with the owner's wider portfolio.
- **Full sale evidence** — price, date, rate per m², conveyed interest and arm's-length status.
- **Audit trail** — Valuer General sourced, so every figure in the credit file is defensible.

DEPLOYMENT

Seat-based access for credit, portfolio and risk teams, or delivered straight into your own systems via the Raw Data API — enterprise SLA, Australian data sovereignty.

- **Named seats or enterprise licence**
- **API or bulk data feed**
- **Onboarding & training included**